Keeping radio `findable' AER June 2016 Michael Hill



Massive growth in entertainment options



Radio's reach remains solid



But our 'share of ear' is falling



Fighting back, with 'findability'



How 'findable' is the radio? How 'findable' is our content, in the radio? What can we do to improve 'findability'?



Finding a home speaker with a radio

	No radio	Radio	SONOS
John Lewis	114	85	
Argos	193	103	5/5
TESCO	528	166	



Finding content in a home radio





Agree minimum hardware specifications

Work with retailers to promote radio

Prototype new radios – hybrid, visual











Finding radio content with Radioplayer





'Good in parts, but inconsistent'

Help stations improve their metadata

Make content sticky so Google finds it

Help other countries adopt Radioplayer









About 3 million apps in Android and iTunes stores

The average user has 25 apps in their phone

But 80% of the time, we use just 3 apps



Comscore, 2015 Mobile App Report

Radio IS more findable, if we work together



....

....

....

....

100% growth per year



2/5



Finding radio content, with Radioplayer



318. Fantastic

Excellent radio app. I've found stations I never knew existed. 10/10.



App integrations also make radio more findable





Constant improvement to radio apps

Share best ideas from across Europe

Work with manufacturers, on hybrid







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L Follow

Meet the new LG Stylus 2, the world's first smartphone with built-in DAB radio. Only on O2. <u>bit.ly/1Ty6VLU</u>



× more







Can you find the radio here?









How about here?





How findable is the radio, in a car?

For the last 80 years... 5/5



But in the future...



Our research shows this is a BIG mistake



1500 sample across UK, Germany, France









2/5



'Danger ahead. You need to act now.'

Work together across European radio

Prove how important radio is in cars

Help car firms solve interface issues







Total findability scores for Radio (out of 10)







Smartphones



Cars



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